

International Exhibition for Musical Instruments and Services
October 11-14, 2017
Shanghai New International Expo Centre (SNIEC)
Shanghai, PR China

Please complete, sign with company stamp and return to:
Messe Frankfurt (HK) Ltd
35/F, China Resources Building, 26 Harbour Road, Wanchai, Hong Kong
Tel: +852 2238 9901 / 2230 9245 Fax: +852 2519 6079 Email: music@hongkong.messefrankfurt.com

Application form (please type in block letters, and note point 10 on page 3)

1. Application details: same as billing information: Yes No

Company: _____
Contact person(s): _____ Job Title: _____
Address: _____
City: _____ ZIP/Postal code: _____ Country: _____
Telephone: _____ / _____ / _____ Fax: _____ / _____ / _____
Country code City code Number Country code City code Number
Contact email: _____ Website: _____

2. Fair catalogue listing: (for official fair catalogue entry and promotional materials. If any changes occurred later, please refer to the Exhibitor Manual.)

*** Companies will be listed by country / region, then alphabetical order unless specified here. ***

Alphabetize under first letter of my company name should be appeared Yes No, under letter _____

Company (English): _____
Company (Chinese, if applicable): _____
Address (English): _____
Address (Chinese, if applicable): _____
City: _____ ZIP/Postal code: _____ Country represented: _____
Telephone: _____ / _____ / _____ Fax: _____ / _____ / _____
Country code City code Number Country code City code Number
Email: _____ Website: _____

3. Agent / Representative (if desired):

Company (Chinese): _____
Company (English, if applicable): _____
Address (Chinese): _____
Address (English, if applicable): _____
City: _____ ZIP/Postal code: _____ Country: _____
Telephone: _____ / _____ / _____ Fax: _____ / _____ / _____
Country code City code Number Country code City code Number
Email: _____ Website: _____

4. Brief description of products in English (Max 50 words) and in Chinese if available (Max 25 words):

(In English): _____

(In Chinese): _____

5. Major brandname(s) (no product descriptions; limited to 15 brands):

6. **Business nature:** (tick all that apply)

- | | |
|-----------------------------------------------------------------|-----------------------------------------------------------|
| <input type="checkbox"/> 01 Manufacturer | <input type="checkbox"/> 04 Music school |
| <input type="checkbox"/> 02 Sole agent, wholesaler, distributor | <input type="checkbox"/> 05 Others, please specify: _____ |
| <input type="checkbox"/> 03 Publisher | |

7. **Our products belong to the following product groups:** (tick all that apply)

- | | |
|-----------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|
| <input type="checkbox"/> 01 Traditional Chinese instruments | <input type="checkbox"/> 08 Sheet music & publishers |
| <input type="checkbox"/> 02 Brass instruments | <input type="checkbox"/> 09 Accessories & furniture |
| <input type="checkbox"/> 03 Stringed instruments (<input type="checkbox"/> Bowed / <input type="checkbox"/> Fretted) | <input type="checkbox"/> 10 Music related computer hardware & software |
| <input type="checkbox"/> 04 Percussion instruments | <input type="checkbox"/> 11 Services, association & media |
| <input type="checkbox"/> 05 Woodwind instruments | <input type="checkbox"/> 12 Accordions & harmonicas |
| <input type="checkbox"/> 06 Pianos & keyboards | <input type="checkbox"/> 13 Music educational institutions |
| <input type="checkbox"/> 07 Electronic & electric instruments | <input type="checkbox"/> 14 Others, please specify: _____ |

8. **Participation fee:** (tick all that apply)

	Raw space (18 sqm up) (only space will be provided)	Package stand (9 sqm up) (Furniture and fixtures per package)	
Zone A (prime location)	<input type="checkbox"/> RMB1580/sqm Booth size: _____sqm	<input type="checkbox"/> RMB1980/sqm Booth size: _____sqm	Basic + 1 info counter + 1 square table + 1 lockable cupboard + 3 chairs + fascia + 6m flat/slope shelves + 3 spot lights
Zone B	<input type="checkbox"/> RMB1080/sqm Booth size: _____sqm	<input type="checkbox"/> RMB1480/sqm Booth size: _____sqm	Basic + 1 info counter + 2 chairs + fascia + 3m flat /slope shelves + 3 spot lights
Zone C	<input type="checkbox"/> RMB880/sqm Booth size: _____sqm	<input type="checkbox"/> RMB1280/sqm Booth size: _____sqm	

*Corner booth surcharge: Zone A +10% / Zone B +20% / Zone C +30%

Note: The participation fee will be invoiced in both **RMB** and **USD** which USD is fixed at our corporate exchange rate.

Basic furniture and fixtures (per package) include:

- | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul style="list-style-type: none"> • Space rental • Booth construction and dismantling • Side & rear partitions (white, 2.5m high) • Wall-to-wall carpet | <ul style="list-style-type: none"> • 1 waste bin • 1 13Amp power socket • Daily booth cleaning and security • Catalogue entry and exhibitor passes |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

Payment: 50% deposit is required with application, final payment due on 30 June 2017. For bank account details see specific terms and conditions.

9. **Name of legally responsible person:** (please print last name, first name, job title and sign below)

We hereby accept the General Terms and Conditions of the show and the Specific Terms and Conditions hereunder of this form.

Name: _____ Job Title: _____

Signature with company stamp: _____ Date: _____

Specific Terms and Conditions

1. Organiser

Messe Frankfurt (HK) Ltd
35/F, China Resources Building
26 Harbour Road, Wanchai,
Hong Kong

2. Exhibition venue

Shanghai New International Expo
Centre (SNIEC) Shanghai,
PR China

3. Date of Event

11-14 October 2017

4. Registration and Confirmation

Application for acceptance as an exhibitor at the event must be made by submitting a completed and signed application form.

Acceptance of the application will be confirmed in writing by the organiser.

5. Terms of payment

Please return application form and remit appropriate amount to the organiser. All banking charges, if any, are to be borne by the applicant.

50% deposit is required with application. Final payment due on 30 June 2017.

Payment should be made to:
Messe Frankfurt (HK) Ltd
Hong Kong and Shanghai Banking
Corporation Ltd
1 Queen's Road Central, Hong Kong
A/C Holder: Messe Frankfurt (HK) Ltd
USD A/C No: 511-017758-274
RMB A/C No: 511-017758-285
Swift code: hsbchkhkh

Noted: Participation fee in USD per sqm will be noted at our corporate exchange rate as stated in the invoice. Messe Frankfurt reserves the right to adjust the fixed exchange rate.

6. Cancellation

If an applicant withdraws, for whatever reason, his application before receipt by him of a rejection of his application or after his application has been approved, the participation fee paid will be forfeited.

Should the exhibitor under contract inform the organiser that he will not participate at the event and provided that the organiser is able to resell the stand without loss, the payment to be made by the exhibitor will be reduced to a handling fee of RMB8,000 irrespective of the exhibitor's full liability for additional costs, catalogue fees etc.

7. General Terms and Conditions of the Event

The detailed terms and conditions for the event are given in the General Terms & Conditions, available upon request.

The Space or Stand rental to the Exhibitor is personal to the Exhibitor and shall not be transferred, assigned, sub-contracted, sub-let or otherwise howsoever shared with any third party. Any Exhibitor who is found by the organiser in its absolute opinion to have transferred, assigned, sub-contracted, sub-let or otherwise howsoever shared its Space or Stand with a third party, will be obliged to immediately withdraw from the Exhibition, dismantle its Stand and remove its exhibits at its own expense.

The organiser has the sole and absolute discretion to determine whether to allow these Exhibitors or any of their parent, associate, affiliated and / or subsidiary companies to participate in any or all future events.

8. Correspondence address for enquiries

Messe Frankfurt (HK) Ltd
35/F, China Resources Building
26 Harbour Road, Wanchai, Hong Kong
Tel: +852 2802 7728
Fax: +852 2519 6079
Email:
music@hongkong.messefrankfurt.com
Web: www.musikmesse-china.com

9. Intellectual property rights / copyright

The exhibitor warrants that his exhibits and packages thereof and the related publicity materials do not in any way whatsoever violate or infringe any third party's rights including trademarks, copyrights, designs, names and patents whether registered or otherwise. The organiser has the right to refuse participation of any exhibitor found guilty of infringement of intellectual property rights at any future trade fairs.

10. Catalogue entry

Information from points 2 to 7 on the page 1&2 will be used as your official catalogue entry. Product description will be translated into Chinese. The Organisers reserve the right to trim down the description if it is too long. If any changes occurred later, please complete the submission form in the Exhibitor Manual and return to the organiser by deadline.